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Accrual Basis

NYSOMA
Profit & Loss Budget vs. Actual
July 2010 through June 2011

	Jul '10 - Jun 11	Budget	$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Activities				
Creativity Fest	58.99	50.00	8.99	118.0%
Silent Auction	824.00	1,000.00	-176.00	82.4%
Total Activities	882.99	1,050.00	-167.01	84.1%
Donations & Sponsorship				
Donations	1,650.00	1,000.00	650.00	165.0%
United Way	780.08			
Total Donations & Sponsorship	2,430.08	1,000.00	1,430.08	243.0%
Interest Income	253.79	100.00	153.79	253.8%
Membership Income				
Last year membership income	160.00			
Late Fee, Membership	100.00			
Membership Fees	37,680.00	37,000.00	680.00	101.8%
Total Membership Income	37,940.00	37,000.00	940.00	102.5%
Misc	25.90			
Rebate Income				
CCI Rebate	23,672.00	24,000.00	-328.00	98.6%
Hotel Rebate	150.00	200.00	-50.00	75.0%
Insurance rebate	502.41	500.00	2.41	100.5%
Tournament Pictures	483.00	165.00	318.00	292.7%
Total Rebate Income	24,807.41	24,865.00	-57.59	99.8%
Recovered Charges	35.00			
Regional Pin Service Income	54.00	100.00	-46.00	54.0%
Sales				
Regional Sales	10,452.60	8,000.00	2,452.60	130.7%
State Merchandise Sales				
CCI Consignment & Sales	5,007.50	4,000.00	1,007.50	125.2%
PC/HJ Training Event Sales	685.25	1,200.00	-514.75	57.1%
Sales	11,436.25	7,000.00	4,436.25	163.4%
WF Merchendise Sales	1,615.00			
Total State Merchandise Sales	18,744.00	12,200.00	6,544.00	153.6%
Worlds Pin Sales	17,176.00	19,000.00	-1,824.00	90.4%
Worlds T-Shirt sales	3,722.00	3,000.00	722.00	124.1%
Total Sales	50,094.60	42,200.00	7,894.60	118.7%
Scholarship				
Donations for Scholarship	0.00	500.00	-500.00	0.0%
Silent Auction	1,019.59	900.00	119.59	113.3%
Total Scholarship	1,019.59	1,400.00	-380.41	72.8%
SF Registration Income				
Refunds	-60.00			
SF Registration Income - Other	13,880.00	13,800.00	80.00	100.6%
Total SF Registration Income	13,820.00	13,800.00	20.00	100.1%
Workshops Programs	1,725.00	3,000.00	-1,275.00	57.5%
Total Income	133,088.36	124,515.00	8,573.36	106.9%
Expense				
Bank Fees				
AMEX CC processing fees	22.44			
CC Processing Fees	176.65			
Bank Fees - Other	35.00	800.00	-765.00	4.4%
Total Bank Fees	234.09	800.00	-565.91	29.3%
Board/Officer Expense				
Airfare/AD Mtg	0.00	500.00	-500.00	0.0%
Food	1,481.01	1,800.00	-318.99	82.3%
Honorariums	12,500.00	13,000.00	-500.00	96.2%
Lodging	4,417.00	5,000.00	-583.00	88.3%
Mileage	3,889.42	4,227.00	-337.58	92.0%
Photocopying	47.55	75.00	-27.45	63.4%
Postage	58.28	150.00	-91.72	38.9%
Shirts	50.00	50.00	0.00	100.0%
Supplies	60.33	300.00	-239.67	20.1%
Total Board/Officer Expense	22,503.59	25,102.00	-2,598.41	89.6%
Charitable Contributions				
Creative Opportunities Unlimite	500.00	500.00	0.00	100.0%
Total Charitable Contributions	500.00	500.00	0.00	100.0%
Coach's Training				
Food	58.02	100.00	-41.98	58.0%
Lodging	157.00	200.00	-43.00	78.5%
Mileage	194.25	200.00	-5.75	97.1%
Photocopy	0.00	25.00	-25.00	0.0%
Supplies	0.00	25.00	-25.00	0.0%
Total Coach's Training	409.27	550.00	-140.73	74.4%

NYSOMA
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	Jul '10 - Jun 11	Budget	$ Over Budget	% of Budget
Inventory Adjustment				
Inventory Lost & Broken	26.18			
Purchases moved to Inventory	4,019.26			
Inventory Adjustment - Other	0.00	300.00	-300.00	0.0%
Total Inventory Adjustment	4,045.44	300.00	3,745.44	1,348.5%
Legal				
Accounting	0.00	100.00	-100.00	0.0%
Filing Fees	50.00	50.00	0.00	100.0%
Insurance	1,620.00	2,100.00	-480.00	77.1%
Total Legal	1,670.00	2,250.00	-580.00	74.2%
Membership Expense				
Phototcopy	180.27	50.00	130.27	360.5%
Postage	75.00	75.00	0.00	100.0%
Supplies	61.67	75.00	-13.33	82.2%
Total Membership Expense	316.94	200.00	116.94	158.5%
Officials Expense				
Banquet Facilities	0.00	500.00	-500.00	0.0%
Food	1,856.75	2,000.00	-143.25	92.8%
Lodging	2,030.00	2,500.00	-470.00	81.2%
Mileage	492.50	750.00	-257.50	65.7%
Officials Shirts	1,263.20	2,400.00	-1,136.80	52.6%
Photocopying	0.00	25.00	-25.00	0.0%
Postage	0.00	25.00	-25.00	0.0%
Supplies	0.00	200.00	-200.00	0.0%
Total Officials Expense	5,642.45	8,400.00	-2,757.55	67.2%
Program Growth				
Food	27.80	350.00	-322.20	7.9%
Giveaways	0.00	50.00	-50.00	0.0%
Lodging	707.60	900.00	-192.40	78.6%
Mileage	665.83	625.00	40.83	106.5%
Photocopying	26.98	25.00	1.98	107.9%
Postage	0.00	25.00	-25.00	0.0%
Supplies	94.50	25.00	69.50	378.0%
Total Program Growth	1,522.71	2,000.00	-477.29	76.1%
Regional Director's Expense				
Food	159.93	500.00	-340.07	32.0%
Lodging	0.00	600.00	-600.00	0.0%
Mileage	454.33	133.00	321.33	341.6%
Shirts	75.00	200.00	-125.00	37.5%
Total Regional Director's Expense	689.26	1,433.00	-743.74	48.1%
Sales Expense				
pins	3,408.12	7,000.00	-3,591.88	48.7%
Postage	44.25	35.00	9.25	126.4%
Promotions	152.22	150.00	2.22	101.5%
Purchases for resale	9,601.29	7,000.00	2,601.29	137.2%
Shirts	2,787.00	500.00	2,287.00	557.4%
Stipends	300.00	300.00	0.00	100.0%
Supplies	43.65	300.00	-256.35	14.6%
Total Sales Expense	16,336.53	15,285.00	1,051.53	106.9%
Scholarship Awards				
Awards	1,000.00	1,500.00	-500.00	66.7%
Postage	0.00	50.00	-50.00	0.0%
Total Scholarship Awards	1,000.00	1,550.00	-550.00	64.5%
Sponsorhip				
Document Production	0.00	100.00	-100.00	0.0%
Giveaways	0.00	50.00	-50.00	0.0%
Postage	0.00	50.00	-50.00	0.0%
Supplies	0.00	50.00	-50.00	0.0%
Total Sponsorhip	0.00	250.00	-250.00	0.0%
Summer Program				
Books & Giveaways	502.88	500.00	2.88	100.6%
Facilities	360.00	350.00	10.00	102.9%
Food	589.72	1,100.00	-510.28	53.6%
Lodging	356.00	800.00	-444.00	44.5%
Mileage	305.50	766.00	-460.50	39.9%
Photocopying	0.00	50.00	-50.00	0.0%
Postage	0.00	65.00	-65.00	0.0%
Supplies	27.28	200.00	-172.72	13.6%
Total Summer Program	2,141.38	3,831.00	-1,689.62	55.9%

NYSOMA
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	Jul '10 - Jun 11	Budget	$ Over Budget	% of Budget
Tournament Expense				
Awards	2,294.74	3,100.00	-805.26	74.0%
Event Center	2,500.00	2,500.00	0.00	100.0%
Food	11,098.24	12,000.00	-901.76	92.5%
Lodging	11,890.50	13,000.00	-1,109.50	91.5%
Mileage	66.50	100.00	-33.50	66.5%
Photocopying	0.00	50.00	-50.00	0.0%
Postage	10.84	25.00	-14.16	43.4%
Printing	686.80	2,400.00	-1,713.20	28.6%
Site Use Expense	20,415.47	21,000.00	-584.53	97.2%
Sound	425.00	350.00	75.00	121.4%
Supplies	3,577.84	1,400.00	2,177.84	255.6%
Transportation	313.00	350.00	-37.00	89.4%
Total Tournament Expense	53,278.93	56,275.00	-2,996.07	94.7%
Website Expense	0.00	350.00	-350.00	0.0%
World Finals Expense				
Airfare	193.75	250.00	-56.25	77.5%
Creativity Fest	0.00	700.00	-700.00	0.0%
Food	976.45	1,000.00	-23.55	97.6%
Giveaways	3,906.92	1,100.00	2,806.92	355.2%
Lodging	496.92			
Mileage	0.00	357.00	-357.00	0.0%
Pins	10,025.97	15,000.00	-4,974.03	66.8%
Postage/Shipping	244.68	300.00	-55.32	81.6%
Shirts				
Purchases	2,754.20	4,000.00	-1,245.80	68.9%
Total Shirts	2,754.20	4,000.00	-1,245.80	68.9%
Supplies	48.60	400.00	-351.40	12.2%
Total World Finals Expense	18,647.49	23,107.00	-4,459.51	80.7%
Total Expense	128,938.08	142,183.00	-13,244.92	90.7%
Net Ordinary Income	4,150.28	-17,668.00	21,818.28	-23.5%
Net Income	**4,150.28**	**-17,668.00**	**21,818.28**	**-23.5%**